ABHISHEK BOHARA

Startup Co-Founder | AI-Native Operator | Sales & Operations

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PROFILE

Founder and operator with experience across startup validation, school-management software, warm-lead sales, client support and AI-assisted workflows. Currently co-founding Lowfocation and Siliconinfotech Pvt Ltd.

EXPERIENCE

Co-Founder | Lowfocation **Feb 2026 - Present**
Lead research, investor outreach, feature research, product direction, and administrative coordination during development and validation.

Co-Founder | Siliconinfotech Pvt Ltd **Oct 2025 - Present**
Co-founded a school-management software company; work spans product discovery, school workflows, stakeholder communication and operations.

Virtual Assistant | Upwork **Jan 2026 - Present**
App support, customer service, research, growth tasks, and AI-assisted administrative workflows for startup clients. 5.0 rating and Rising Talent.

Sales Representative | Hooroo.ai **Dec 2024 - Oct 2025**
Managed warm leads through close; presented product value based on needs; handled objections and negotiated pricing.

SELECTED HIGHLIGHTS

Y Combinator F26 interviewed / Upwork Rising Talent & 5.0 rating

CAPABILITIES

Startup operations / Product validation / Lead research / Sales and negotiation / AI-assisted research / Customer support / Stakeholder communication

LINKS

lowfocation.site / siliconinfo.tech / hooroo.ai